

IAAO Course 311

Residential Modeling Concepts

Course 311 - Residential Modeling Concepts

Course 311 presents a detailed study of the mass appraisal process as applied to residential property. Topics covered include a comparison of single-property appraisal and mass appraisal, the major steps in the mass appraisal process, data requirements, market analysis, application of the approaches to value, use of sales ratio studies, and valuation review techniques.

IAAO 33.50 CE with exam / 30 CE no exam

Recommended: Course 300

NJ CTA 30 CEU pending

NJ Appraisal Bd 30 CEU pending

September 26 - 30, 2016

Monday - Thursday 8:00 - 5:00

Friday 8:30 - 12:00 Noon

INSTRUCTOR

Anthony Hagenstein, CAE

Sheraton Hotel
Two Convention Blvd
Atlantic City, NJ 08401
www.sheratonatlanticcity.com

New Jersey IAAO

Fall 2016
September 26 - 30

Course 311
Residential Modeling
Concepts



Telephone: 609-465-1030
Email: georgerbrown@gmail.com

REGISTRATION

Class Location

Sheraton Hotel - Atlantic City, NJ
Two Convention Blvd
Atlantic City, NJ 08401
(609) 344 - 3535

At the base of the Atlantic City Expressway follow the signs for Convention Hall. The hotel is across from the main entrance to the Convention Center. Parking for the Sheraton is under Convention Hall.

HOTEL ACCOMMODATIONS at the Sheraton

The Hotel rate is for our course is \$119.00 not including sales and occupancy tax. Please indicate on your registration if you will be staying at the hotel. For reduced hotel rate please reference: IAAO Course 311

PARKING – 24 hour self-park \$15 per day
& valet parking \$25 per day

Registration Due: September 12, 2016

If you do not register in advance, course materials will not be ordered for you. Course materials are ordered 14 days before the first class. The same text Fundamentals of Mass Appraisal used for Course 300 may be referenced in Course 311 but it is not required.

NAME: _____

ADDRESS: _____

CITY STATE ZIP _____

EMAIL: _____

TELEPHONE: _____

REGISTRATION FEE _____

TEXT BOOK: FUNDAMENTALS OF MASS APPRAISAL \$50 _____

PAYMENT: CHECK _____ VOUCHER _____

TOTAL

PAYMENT

(EIN #55-0806610) in the full amount, payable to NJ-IAAO.

Please complete the registration form and return with a check or voucher.

Registration Fees are as follows:

IAAO and NJ IAAO Members \$495

All Others \$550

Textbook \$ 50

_____ YES. I will be staying at the Sheraton Hotel.

Advance registration due September 12, 2016.

Please direct any questions on payment to G Raymond Brown (609-465-1030 or email • Rays GMAIL<georgerbrown@gmail.com>

Please send check / voucher to:

NJ-IAAO
c/o G Raymond Brown, Treasurer
P.O. Box 551
Cape May Court House, NJ 08210